

Professional Profile

Lou Panopoulos



Sales and Leasing Associate

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Lou Panopoulos has over 10 years of commercial real estate brokerage experience in the St. Louis marketplace. He specializes in tenant and landlord representation for office, industrial and retail properties as well as assisting in acquisition and disposition of end user and investment properties.

Lou works closely with users, developers and investors on an ongoing basis, and as a result, stays informed on market conditions and opportunities for his clients. His detailed approach to serving his clients requires the constant collection of information and data, which he utilizes to his clients' benefit.

Lou's recent assignments include: acquisition of long term lease hold interest of 70,000-80,000 SF property for non-profit client, disposition of 66,000 SF office building in St. Louis County and the leasing for tenants and landlords in the greater St. Louis area of over 200,000 SF of industrial, office and retail properties

Previously, Lou was junior associate at Follman Properties, where he established his career and grew with the company while representing major corporate clients such as MCI WorldCom, Aesculap (division of B. Braun), Life Uniform and Sears & Roebuck.

PROFESSIONAL AFFILIATIONS

- Missouri Real Estate Salesperson License
- St. Louis Association of Realtors (SLAR)
- National Association of Realtors (NAR)

EDUCATION

Washington University, St. Louis, MO
-Bachelor of Science Degree