

Professional Profile

Tim Balk, MBA



Vice President, Sales and Leasing

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Tim Balk, Vice President, Sales and Leasing specializes in the office sector. He has been active in the St. Louis commercial real estate community for over 14 years in leasing, sales and property management.

Tim manages the marketing and leasing of Timberlake Corporate Center at Chesterfield, a 350,000 square foot Class A office development, which is 99% leased. He is also in charge of the marketing and leasing for the 72,000 square foot Louis London Buildings in the University City Loop, and recently completed over 47,000 SF of lease transactions in the buildings.

Previously, Tim managed and leased over 250,000 square feet of office space in Clayton and West County. He also assisted in the acquisition of single family homes and apartment buildings for the purpose of developing land. Tim previously managed multi-family housing for a local company with a portfolio of over 5,000 units.

He has completed numerous transactions involving the following: Elsevier, Fleischmann's Yeast, Pella Windows and Doors, Canada Life Insurance Company, Quest Software, Farmer's Insurance, Reinsurance Group of America, Grace Hill Neighborhood Services, Youth in Need, Suburban Journals of St. Louis, Emerson Process Management and JP Chase Morgan Bank.

PROFESSIONAL AFFILIATIONS

- St. Louis Association of Realtors (SLAR)
- National Association of Realtors (NAR)
- Society of Industrial and Office Realtors (SIOR) (in progress)

AWARDS

- *CoStar Power Broker Award*, 2008, CoStar Group
- *Outstanding Performance Award*, 2007, Solon Gershman, Inc.
- *Heavy Hitter in Commercial Real Estate*, 2002-2004, St. Louis Business Journal
- *Most Transactions Closed*, 2002-2004, Follman Properties

EDUCATION

Webster University, St. Louis, MO
-Bachelor of Arts Degree in Management and Marketing
-Masters of Business Administration